

E2

OPTION #1 DON'T RAISE RATES, JUST BUY OFF THE 3.2% INCREASE

7.3% Franchise payments to NCSO-money in	\$	95,858	annually
5.0% NCSO payments to South County-money out	\$	(68,400)	annually
3.2% NCSO payments to South County-money out	\$	(43,776)	annually
NCSO pays South County annually	\$	<u>(16,318)</u>	

OPTION #2- RAISE RATES 3.2%, LOWER FRANCHISE FROM 7.3% TO 2.61%

	current	3.20% increase	new rate
1 can	\$ 15.00	\$ 0.48	\$ 15.48
2 can	\$ 21.49	\$ 0.69	\$ 22.18
3 can	\$ 28.16	\$ 0.90	\$ 29.06
		\$ -	
3yd/1	\$ 88.29	\$ 2.83	\$ 91.12
3yd/2	\$ 165.33	\$ 5.29	\$ 170.62
3yd/3	\$ 231.24	\$ 7.40	\$ 238.64
7.25% 2.61% Franchise payments to NCSO			\$ 30,525 annually

OPTION #3-RAISE RATES 5%, LOWER FRANCHISE FROM 7.3% TO 4.3%

	current	5.00% increase	new rate
1 can	\$ 15.00	\$ 0.75	\$ 15.75
2 can	\$ 21.49	\$ 1.07	\$ 22.56
3 can	\$ 28.16	\$ 1.41	\$ 29.57
		\$ -	
3yd/1	\$ 88.29	\$ 4.41	\$ 92.70
3yd/2	\$ 165.33	\$ 8.27	\$ 173.60
3yd/3	\$ 231.24	\$ 11.56	\$ 242.80
5.6% 4.3% Franchise payments to NCSO			\$ 56,875 annually

OPTION #4- RAISE RATES 8.2%, MAINTAIN 7.3% FRANCHISE

	current	8.20% increase	new rate
1 can	\$ 15.00	\$ 1.23	\$ 16.23
2 can	\$ 21.49	\$ 1.76	\$ 23.25
3 can	\$ 28.16	\$ 2.31	\$ 30.47
		\$ -	
3yd/1	\$ 88.29	\$ 7.24	\$ 95.53
3yd/2	\$ 165.33	\$ 13.56	\$ 178.89
3yd/3	\$ 231.24	\$ 18.96	\$ 250.20
7.3% Franchise payments to NCSO			\$ 103,718 annually

OPTION #5 RAISE RATE 11.60%, RETURN FRANCHISE TO 10%

	current	11.60% increase	new rate
1 can	\$ 15.00	\$ 1.74	\$ 16.74
2 can	\$ 21.49	\$ 2.49	\$ 23.98
3 can	\$ 28.16	\$ 3.27	\$ 31.43
		\$ -	
3yd/1	\$ 88.29	\$ 10.24	\$ 98.53
3yd/2	\$ 165.33	\$ 19.18	\$ 184.51
3yd/3	\$ 231.24	\$ 26.82	\$ 258.06
10% Franchise payments to NCSO			\$ 145,954 annually